



INTRODUCING **EDGE**

Empowering businesses of tomorrow.

The future workplace is intelligent. It's where people, places, and devices connect intuitively; where the information you need is delivered based on how you like to work. It's a place where all your IT can be accessed and managed in one single place. Where effective collaboration becomes the norm. Where business efficiency is essential – and a whole new level of potential a reality.

Edge is a Workplace Hub solution; a revolutionary answer that gets IT working for you. It creates the infrastructure for the future by empowering your current technology. Use it to boost all or part of your operational capability with a solution that grows with you, so you can forget about your IT today and focus on developing your business for tomorrow.

BOOSTING PERFORMANCEFOR SMALL& MEDIUM-SIZED BUSINESSES

Edge gives you a whole new level of advantage.

In business, you rely on your IT. The more it can help you, the better you perform, and you can't afford for any part of your system to go down or struggle to cope when you need it most.

Edge is a managed IT service with higher levels of sophistication and reliability. It can complement your existing system to manage specific operational tasks or manage all of your IT. Either way, Edge combines revolutionary software, next-generation security, and world-leading server technology that unifies systems to give you more control and certainty of your business. With the inclusion of Al-ready software, it creates a safe and reliable application hosting platform for more relevant, timely, and focused information to make better decisions. The one simple interface gives you access to better working, collaboration, and communication.

Edge fits directly into your server rack and removes the need for you to own and maintain your core IT – simply pay monthly for what you need and get a level of sophistication rarely found in small- and medium-sized businesses.





I.T. YOU CAN **RELY ON**

Edge is a game changer for how you manage your IT and your business.

A dedicated in-office solution

Removing the pain.

Edge can manage all or part of your business that you might currently outsource or don't have an adequate solution for.

For instance, Edge could become your dedicated server for print or security. It will remove the worry of a lost connection or insufficient bandwidth, ensuring you keep performing as you need to. And because it is in your environment, it removes the problem of being tied into a cloud-based solution. It means you are in control of the operations that matter on a more cost-effective level.

World's most advanced server technology

Powering work efficiency.

Edge technology is powered by a Hewlett Packard Enterprise Gen10 server that helps you do more without compromise. It includes groundbreaking server security – Silicon Root of Trust – an unchangeable fingerprint that verifies your firmware code to ensure it is valid and uncompromised all of the time, giving your data a higher level of security. It also comes with jitter-smoothing technology that improves the performance of the Intel processor, meaning you can do more with less, ultimately saving you money. And the iLO5 management system means the health of your server is always monitored and updated on your behalf, meaning you're always operating at your best.



World-leading security

Stopping malicious attacks and threats.

Protect your network and users from the rise in malicious IT attacks. The Sophos XG Firewall provides comprehensive, next-generation protection that automatically blocks and responds to threats, exposes hidden risks, and monitors what's happening on your network. And as part of the Workplace Hub service, we will constantly monitor and update the security status.

Edge also integrates into existing physical systems you have, meaning you not only get world-leading cyber security, but a robust and resilient security solution that protects your business. It means you can work knowing that your business won't be compromised.

A scalable and effective solution

Preparing you for the future.

Edge integrates seamlessly into your existing systems to create the infrastructure needed to get all or part of your IT working effectively. It's future-proofed with technology that allows you to run your current operating systems and applications without having to purchase additional servers. All your normal software will continue to work. Best of all, you can easily add new technologies and applications as they become available, ensuring you're always ahead of the game.

Better collaboration

Enabling efficient working.

Edge includes Workplace Go, the next-generation software that pulls together all your key information into one place, improving the way you work and collaborate.

It's a customizable digital workplace that allows you to organize your projects, groups, and communities the way you want. Prioritize tasks, find and share documents, track performance, and a whole lot more. All the key information you need is at your fingertips. It boosts communication and enables efficient working. And with the ability to add new intelligent features over time, Workplace Go has the capability to predict and transform the way you work.

Fits into your current setup

Causing you no interruptions.

Because Edge technology is found within a server, it fits directly into your existing server rack or server room, and so benefits from the added protection and security you already have to safeguard your core IT.



HOW IT WORKS

Workplace Hub is the first solution to unify your IT and create an all-in-one IT ecosystem that makes working easier and more productive.

Productivity

You manage your IT and work effectively through web-based interfaces.*



ADMIN DASHBOARD

True, functional simplicity – the interface that puts you in control.



USER DASHBOARD

All your core business and communication applications accessed from any location.

Acronis

Back-up cloud storage

CANONICAL

Ubuntu base operating system



Elasticsearch cloud back-end remote management and monitoring

Hewlett Packard Enterprise

Latest server technology



Data centers, manufacturing, software and integration services, ongoing service support

^{*} Browser compatible with Chrome, Firefox, Microsoft Edge.

Ecosystem

We provide the components that make it work.



IT INFRASTRUCTURE

The next-generation server that fits into your existing setup.



MANAGED IT SERVICES

A whole range of IT tasks managed for you, from setup and installation to ongoing management and help, freeing up your time and resources.

	Microsoft
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Office 365

integration

Managed domain name system services

ORACLE* + Dyn

Monitoring software to provide an end-to-end view of the health of Edge service**now**

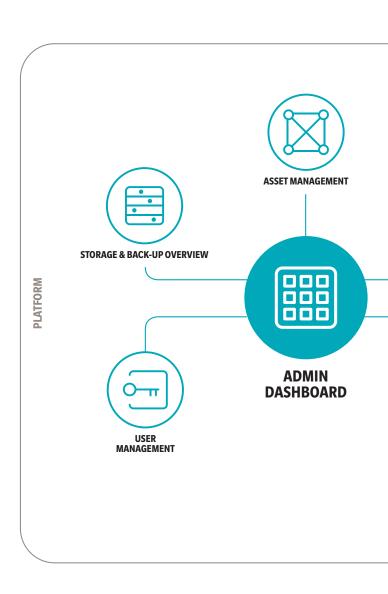
Cloud management platform

SOPHOS

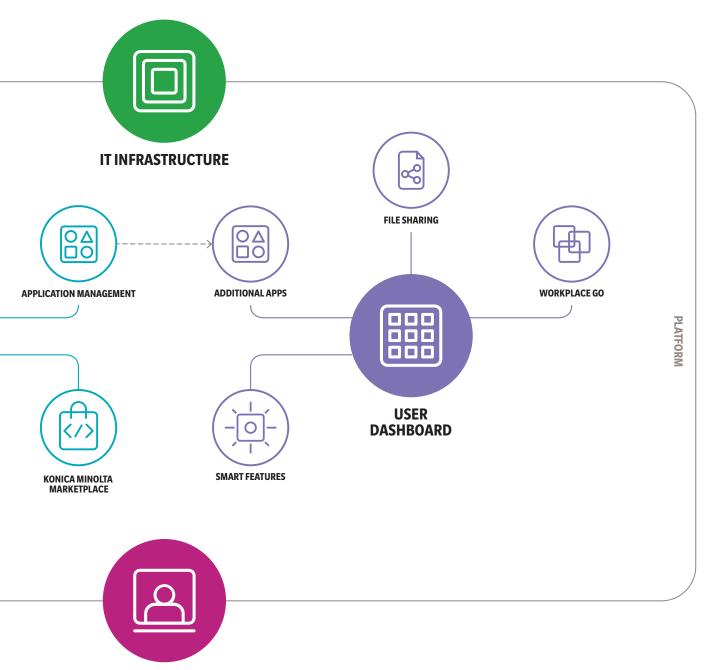
Unrivaled security software for unified threat management

ONE COMPLETE **ECOSYSTEM**

State-of-the-art hardware, software, and services.







MANAGED IT SERVICES













SYSTEM SECURITY & DATA PROTECTION

STORAGE & BACK-UP MANAGEMENT

ONSITE INSTALLATION & SUPPORT

ONGOING PROACTIVE MANAGEMENT

PROFESSIONAL IT SERVICES

HELPDESK





ADMIN DASHBOARD*

True, functional simplicity. The Admin Dashboard puts everything in one place, with you in control.

You now get a complete overview of the systems that matter – users, assets, applications, server, storage, and so on. Tasks become easy, whether reviewing resource usage, revising service contracts, managing user rights or infrastructure status, changing site support, or adding and removing applications.



ASSET MANAGEMENT

A simple way to review and manage all your hardware and software licenses.

- One simple overview of who is using what within your company
- · Assign hardware and software to individuals
- Re-assign assets which are automatically freed up if a colleague changes role or leaves



STORAGE & BACK-UP OVERVIEW

Review your storage at the click of a button.

 Save your data locally or in the cloud. All data is backed up at Konica Minolta data centers



USER MANAGEMENT

A highly efficient way to manage users.

- Easily add, remove, or group different users
- Define individuals' rights and authentication levels (e.g. passwords and ID cards)
- Make it simple to use external applications with a single sign-on. All the functionality you'd expect is there, such as a forgotten password, password encryption, and blocking of accounts after a number of failed attempts
- Compatible with Microsoft's Active Directory and Azure Active Directory



KONICA MINOLTA MARKETPLACE

Get ahead with access to a whole world of online software, applications, and IT services through our proprietary store – Konica Minolta MarketPlace.

- Business productivity applications developed by approved third-party software developers that seamlessly integrate with your IT ecosystem
- Print and scan-related apps
- Professional IT services, e.g. for workflow or document management-based solutions



APPLICATION MANAGEMENT

Easily manage and assign business applications.

- Quick overview of all your new applications purchased through Konica Minolta MarketPlace
- Assign applications to relevant users

^{*} Accessed via a web-based interface. Browser compatibility: Chrome, Firefox, Microsoft Edge.



USER DASHBOARD*

The portal to better productivity and collaboration.

The User Dashboard brings together your essential business productivity tools with smart applications, making work quicker and more efficient.

Applications can easily be added over time via the Konica Minolta MarketPlace or by linking to third-party providers, ensuring you always benefit from new intelligent solutions as they become available.



FILE SHARING

Share ideas immediately and securely with colleagues and collaborators.

- Easy-to-use web interface for files stored on-premise
- Data is encrypted automatically
- Notifications help make it easy to follow communication, and a safe way to migrate or remove data



WORKPLACE GO†

A simple way to access all your key information from one place to improve productivity, collaboration, and communication.

- Customize the interface to your company and culture
- Access all your individual information for your day through 'My Board'
- Track tasks, set deadlines, or find and share key project information across project spaces, team groups, or specific communities through 'My Team'
- Find essential company information and documents in a sophisticated 'My Company' space
- Cloud-based tools that ensure mobile access, security, and access to data anywhere
- Smart search:
 - Automatically find everything stored digitally
 - Search internal Workplace Hub storage, different drives (Asana, Microsoft Outlook 2016, Microsoft Office 365, and OneDrive), and other FTP sites
 - Add your findings to new or existing tasks
- · Meeting arranger:
 - Find the best available time to meet as a team with one click
 - Create smart groups to plan projects or task-based meetings
- Task priority:
 - Automatically pulls tasks from Microsoft Outlook and prioritizes them for your different project teams or communities
- · Privacy center:
 - Intelligent setup and monitoring of access rights for all connected tools
- Executive summary:
 - Quickly determine the importance of documents or emails via automatically highlighted text or passages based on relevance of keywords



SMART FEATURES

A continually evolving and growing suite of intelligent applications that improve workplace productivity.

• Smart features are added as they become available



ADDITIONAL APPS

Access to additional applications purchased through Konica Minolta MarketPlace.

 Applications are added to the operation panel or dashboard by the administrator

- * Accessed via a web-based interface. Browser compatibility: Chrome, Firefox, Microsoft Edge.
- † Works with Office 365 and can only access features with an Office 365 license. Intelligent features will be added over 2019. Please contact your local sales representative for the latest availability.





IT INFRASTRUCTURE

Everything brought together seamlessly, using technology that evolves with your business.

Edge includes a Hewlett Packard Enterprise server. It's designed to evolve continually as system updates and new features become available.



SECURITY

Unrivaled system security with Sophos XG Firewall.

- Blocks unknown threats
- Automatically responds to incidents
- · Secure wireless network



STORAGE

A data storage solution that grows with your business and never interrupts your service.



CLOUD

Your local server is backed up by Konica Minolta data centers that comply with country regulations, providing additional security for your data.



SERVER

Customized Gen 10 Hewlett Packard Enterprise server.

- Integrated battery backup
- Intel® Xeon® scalable processor
- iLO5 Asic with Silicon Root of Trust technology for the industry's best server management and added firmware security







MANAGED IT SERVICES

Free up your time and energy by letting us take care of your IT management.

We're here to look after complex, critical, or time-consuming tasks, empowering you to focus on your business. We can manage a whole range of functions such as storage, security, installation, and migration. The helpdesk ensures we're always available for support.



SYSTEM SECURITY & DATA PROTECTION

We're fully equipped to manage the complex task of protecting your data and systems from malicious attacks. We use Sophos' unified threat management, which offers sophisticated security to keep you safe at all times.

- · All data entered by Edge is protected
- Quick and easy security level changes through talking to us



STORAGE & BACK-UP MANAGEMENT

Robust data management and storage so you never lose critical information.

- Save your data locally or in the cloud. All local data is backed up at Konica Minolta data centers that comply with local country data storage regulations
- All data can be encrypted for added security



ONSITE INSTALLATION & SUPPORT

We'll look after the initial setup, configuration, and training so Edge works perfectly from the outset.

- · Network setup
- Basic migration and integration of existing data
- · Physical security against theft
- · Training on system usage



ONGOING PROACTIVE MANAGEMENT

Once Edge is installed, we remotely monitor and manage the entire system for you, finding and fixing problems before they impact your business.



PROFESSIONAL IT SERVICES

We can also provide further support for your specific IT projects, including consulting and installation of additional equipment, software, and services.



HELPDESK

A range of help is available, from administration of your Edge through to full support, for your entire IT system.

EDGE IN PRACTICE

A SMALL SCHOOL

The growth in mobile devices means schools are under increasing pressure to adapt and deliver their curriculum in new and varied ways.

Edge helps. It joins together technology such as wireless printing, EDU Apps, and 3D printing into one place, so you can manage your technology easily and your students can benefit through their devices. It means you can create a better learning experience while lowering the education cost per student.

"EDGE IS ENABLING
US TO RE-THINK HOW WE
TEACH OUR STUDENTS
AND **TRANSFORM** THEIR
LEARNING EXPERIENCE"

"THIS BRINGS
OUR TECHNOLOGY
UP-TO-DATE AND
WILL MAKE US A FAR
MORE **EFFICIENT**COMPANY"

A LAW FIRM

The challenge for many law firms is how they manage all their documentation effectively, keeping it secure and charging printing costs accurately.

Edge helps. It provides an integrated solution across print and document management applications, faxing servers, and digital assistants. It makes it easy for you to reduce and recover your costs while increasing your efficiency.

"AT LAST A

SECURE SOLUTION
THAT HELPS US
MANAGE OUR
BUSINESS"

AN EXTENDED HEALTHCARE FACILITY

Extended healthcare facilities rely on different agencies and partners supplying information to deliver outstanding patient care. However, with support systems that don't always talk to each other, achieving this isn't easy.

Edge helps. It's one secure solution that unifies and automates your workflow information and puts you in control. The inclusion of our Dispatcher Phoenix technology means it's easier for you to customize how and where you gather, distribute, and print sensitive patient data. It helps you manage your facility better and focus more on patient care.

A CONSTRUCTION SITE

Construction sites by their nature are temporary, but they require the same level of technology and security as any permanent building.

Edge helps. It's an all-in-one integrated IT solution that means you can manage your documentation and oversee your onsite security. It's a simple and reliable plug-and-play solution that helps your site run smoothly.

"IT'S A HASSLE-FREE & COST-EFFECTIVE SOLUTION FOR OUR ONSITE NEEDS"

ATAGLANCE

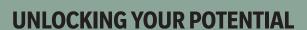
TECHNOLOGY WORKING FOR YOU

- An IT-enabled solution for effective working
- Connects people, spaces, and devices
- Is future-proofed, so it grows as and when you need it to
- Uses the world's leading Hewlett Packard Enterprise server technology
- Is safe and secure using latest Sophos unified threat management technology
- Bridges onsite and cloud technology
- Allows you to take control of business-critical operations
- Removes the problem of your internet going down or your bandwidth becoming congested

ONE DEDICATED ENVIRONMENT

- One standardized way of managing all or part of your IT
- One way to plan, evaluate, and buy your IT
- One contract based on your needs
- One dedicated contact to resolve any issues
- One interface to access and manage your tasks
- One platform that grows with your business
- One intelligent way to better collaborate





- Removes repetitive IT tasks
- Enhances standards
- Ends unwelcome distractions
- Reduces total IT spend
- Gives you freedom to focus on what matters most
- Gives you the IT capability of a far bigger company
- Allows you to forget about your IT, or use it to gain competitive advantage
- Provides anywhere access to the information you need to become more efficient





FEATURES OVERVIEW

Features*	Notes*
Active directory integration	Compatible with AD 2012, 2016, and Azure Active Directory
Backup	Back up to cloud, local storage, or both
Browser support	Chrome, Firefox, and Microsoft Edge
Certifications	Contributes to a GDPR-compliant environment
File sharing	Upload and share files internally Supports SMB drives and Microsoft OneDrive
Identity management	User and role management with active directory integration. Options include: – Active Directory as a source of identity – Azure Active Directory as a source of identity – Workplace Hub maintains identity itself
Konica Minolta MarketPlace	Purchase applications License management
MFP applications – Open API and IWS	Open API apps available for bizhubs® App server for bizhub MFP fleet
Remote management	Fully managed by Konica Minolta
Unified threat management	Based on Sophos XG Firewall
Virtualization layer	Install Windows servers Added support for remote access to virtual machines
Workplace Go	Compatible with: - Asana - Microsoft Office 365 - Microsoft Outlook 2016 - OneDrive



^{*} Final product features may vary depending on customers' individual requirements.



